

A York Export Alliance Breakfast Seminar

Responding to Challenges in the U.S. Market

Agenda

Time	Description
08:00 AM	Doors open: Registration and Networking Breakfast
08:30 AM	YEA Welcoming Remarks Bob Glandfield, President and CEO, ISCM
08:35 AM	“Buy America” Market Access Gary J. Campbell, Partner, McCarter & English LLP
09:35 AM	Networking Break
9:55 AM	Strategies for Getting Paid, Not Sued, by U.S. Customers Thomas Keable, Gross Shuman Brizdle & Gilfillan P.C. Attorneys Robert Feldman, Gross Shuman Brizdle & Gilfillan P.C. Attorneys
10:40 AM	Dealing with Cross Border Tax Issues Daniel Gray, CPA, U.S. Tax Services
11:00 AM	EDC Insurance Solutions for Exporters Henry Li, Account Manager Small Business, Export Development Canada
11:20 AM	Adjournment

FACILITY NOTES:

Coat racks, telephones and small lockers are available behind the plasma television wall near the Showcase entrance. Washrooms are located behind and to the right of the Main Lobby – go to the far side of the security desk and proceed past the large potted tree.

Fire Exits – at the sound of an alarm, please make an orderly exit via the Main Lobby using the main building entrance. Alternatively, you may also exit through the Servery Exit located to the left of the bar - proceed through the two servery doors, turn left and go down the main corridor; turn left again at the cafeteria and proceed straight out the exterior door.



BEFORE YOU RETURN TO YOUR OFFICE:

Please take a few minutes to complete our Feedback Survey and tell us how we did today. We also ask that you recycle your name badge. Surveys and badges can be dropped off at the registration desk on your way out - thank you.