

"I'm thinking of selling my business...  
NOW WHAT"

WHAT DO I DO?  
HOW DO I DO IT?  
HOW CAN I GET THERE?  
WHO CAN HELP ME?



"Wow! I got great ideas and  
contacts from this event"

I KNOW THE EXPERTS TO CALL  
I KNOW WHAT TO DO  
I AM CONFIDENT  
I AM IN CONTROL... AGAIN



## PRESENTERS' CONTACT INFO



### INTRODUCTIONS

**Bob Glandfield** *President Business Growth Expert*  
Innovation Synergy Centre in Markham  
[www.iscm.ca](http://www.iscm.ca)  
Email: [bob.glandfield@iscm.ca](mailto:bob.glandfield@iscm.ca)  
Tel: 905-248-710



**Steven Bloom** *CFO Venture Fund Advisor*  
Brightspark Capital  
[www.bspark.com](http://www.bspark.com)  
Email: [sbloom@brightspark.com](mailto:sbloom@brightspark.com)  
Tel: 416-204-0181



### MODERATORS

**Philip Ber** *VP Insurance Expert*  
The Insurers Financial Group  
[www.ifgcanada.com](http://www.ifgcanada.com)  
Email: [pber@ifgcanada.com](mailto:pber@ifgcanada.com)  
Tel: 905-707-5141 x.1139



**Larry Klar** *Principal Investment Advisor*  
Argosy Partners/The Succession Fund  
[www.successionfund.com](http://www.successionfund.com)  
Email: [klar@argosypartners.com](mailto:klar@argosypartners.com)  
Tel: 416-867-8090



**Jordan Dolgin** *Partner Legal Expert*  
Wilson Vukelich LLP  
[www.wilsonvukelich.com](http://www.wilsonvukelich.com)  
Email: [jdolgin@wilsonvukelich.com](mailto:jdolgin@wilsonvukelich.com)  
Tel: 905-940-2718



**Mitchell Osak** *Managing Director*  
Quanta Consulting Inc.  
[www.quantaco.com](http://www.quantaco.com)  
Email: [mosak508@rogers.com](mailto:mosak508@rogers.com)  
Tel: 416-937-2106



### PARTICIPANTS

**Warren Feldstein** *Partner Accountants Expert*  
Feldstein & Associates LLP  
[www.feldstein.on.ca](http://www.feldstein.on.ca)  
Email: [warren@feldstein.on.ca](mailto:warren@feldstein.on.ca)  
Tel: 905-475-8008 x.222



**Jeff Ekstein** *President Strategic And Communications Advisor*  
Willow Printing Group Ltd.  
[www.willowprint.com](http://www.willowprint.com)  
Email: [jeff@willowprint.com](mailto:jeff@willowprint.com)  
Tel: 905-660-1515 x.224



**Kevin Tribe** *Principal Merger And Acquisition Expert*  
Pivotal Decisions Inc.  
[www.pivdec.com](http://www.pivdec.com)  
Email: [ktribe@pivdec.ca](mailto:ktribe@pivdec.ca), Tel: 416-523-3532



**John Chrobak** *President*  
Brainhunter/Pro-Tec  
[www.brainhunter.com](http://www.brainhunter.com)  
Email: [John.chrobak@brainhunter.com](mailto:John.chrobak@brainhunter.com)  
Tel: 416-225-9900 x.303



**Mike Green** *President*  
ObjectSharp Consulting  
[www.objectsharp.com](http://www.objectsharp.com)  
Email: [mgreen@objectsharp.com](mailto:mgreen@objectsharp.com)  
Tel: 416-216-4603 x.5000



**Steven Hacker** *Chartered Business Valuator Business Valuation Expert*  
Deloitte LLP  
[www.deloitte.com](http://www.deloitte.com)  
Email: [shacker@deloitte.ca](mailto:shacker@deloitte.ca)  
Tel: 416-601-6368



**HALF-TIME SHOW**  
**Harish Chauhan** *Owner Brand Strategist*  
Business by Philosophy  
[www.businessbyphilosophy.com](http://www.businessbyphilosophy.com)  
Email: [harish@businessbyphilosophy.com](mailto:harish@businessbyphilosophy.com)  
Tel: 416-588-7874



**Michael McQuaid** *VP Insurance Expert*  
The Insurers Financial Group  
[www.ifgcanada.com](http://www.ifgcanada.com)  
Email: [mmcquaid@ifgcanada.com](mailto:mmcquaid@ifgcanada.com)  
Tel: 905-707-5141 x.1044

## SELLING YOUR BUSINESS SUCCESSFULLY™

Innovation Synergy Centre In Markham  
Lucent Showcase, 1380 Rodick Rd., Markham, ON